

KORUM Automotive Group



100 River & Meridian • P.O. Box 538
Puyallup, WA 98371-4161
Local (253) 845-6600 • Seattle (253) 852-8270
www.korum.net

VEHICLE BUYERS ORDER

Date 12/20/10

Buyer MICHAEL S LAHAM ELANA LAHAM
Address 30 BURNETT AVE N APT 10
City RENTON County KING State WA Zip 98057 0000
Residence phone () (253) 965 8754 Business phone ()

STOCK NO.	YEAR	NEW	USED	MAKE	MODEL	VIN NUMBER
<u>10012</u>	<u>2010</u>	<u>NEW</u>		<u>MITSUBISHI</u>	<u>LANCER</u>	<u>JA32Y8HW8AU007933</u>
Title Brands/Comments (if applicable): <u>REBUILT</u> <u>JUNK</u> <u>SALVAGE/REBUILT</u> <u>DESTROYED</u>						

LICENSE NO. WA:	TAB:	EXP:
ODOMETER READING <u>71</u>	1. <u>BASE PRICE OF VEHICLE</u> <u>24,984.90</u>	
	2. <u>Dealer Added Or Deleted Options:</u>	

The owner of a vehicle may be required to spend up to \$150 for repairs if the vehicle does not meet the vehicle emission standards under chapter 70.120 RCW. Unless expressly warranted by the motor vehicle dealer, the dealer is not warranting that this vehicle will pass any emission tests required by federal or state law.

X SIGNATURE (DO NOT INITIAL)
"NOTICE TO BUYER REGARDING THE AIRBAGS ON THIS VEHICLE:
an "on/off switch" has been installed on the airbag(s)
the airbag(s) have been deactivated"

(A) USED VEHICLE TRADE-IN			
YEAR	MAKE	MODEL	
<u>2011</u>	<u>KIA</u>	<u>FORTE 5-DOOR</u>	
MILEAGE	VIN#		
<u>419</u>	<u>KNAFU5A27B5333715</u>		
BALANCE OWED TO			
LIENHOLDER'S ADDRESS			

(B) SECOND VEHICLE TRADE-IN			
YEAR	MAKE	MODEL	
MILEAGE	VIN#		
BALANCE OWED TO			
LIENHOLDER'S ADDRESS			

(1) Gross trade-in allowance for (A)	\$	<u>13,756.20</u>
Less estimated bal. owed on (A)	\$	<u>N/A</u>
(2) Gross trade-in allowance for (B)	\$	<u>N/A</u>
Less estimated bal. owed on (B)	\$	<u>N/A</u>
(3)* ESTIMATED NET ALLOWANCE ON Trade-In(S):	\$	<u>13,756.20</u>
		(carry over to line 8)
(4) Total Gross Trade-In Allowance (Line 1 above + Line 2 above)	\$	<u>13,756.20</u>
		(carry over to line 10)

* Buyer acknowledges that the payoff and/or lien balance on the trade-in vehicle as described above is only an estimated figure, subject to verification and confirmation from the lienholder as to the exact dollar amount. In the event the payoff/lien balance exceeds the above-stated amount, such additional amount shall be added to the total cash price of the vehicle and shall be paid to the dealer on request or added to the amount being financed.

X

3. BASE PRICE OF VEHICLE AND OPTIONS (LINE 1 +/- LINE 2)	<u>24,984.90</u>
4. Service Contract/Extended Warranty	<u>N/A</u>
5. ESTIMATED Vehicle Excise tax, License, Title, and Registration Fees (including \$3 arbitration fee on new cars) (\$2.50 Dealer Administrative Fee)	<u>183.00</u>
6. Bank Title Lien Release Fee	<u>N/A</u>
7. DOWN PAYMENT	(A) CASH <u>N/A</u> (B) REBATE <u>2,000.00</u>
8. ESTIMATED Net Trade-In Allowance	<u>13,756.20</u>
9. TOTAL CREDITS (7 + 8)	<u>15,756.20</u>
10. Sales Tax (Calculated on the sum of Base Price of the Vehicle and Options (Line 3 above) + Service Contract/Extended Warranty (Line 4 above) - Total Gross Trade-In Allowance \$)	<u>1,077.96</u>
11. Dealer Documentary Service Fee	<u>75.00</u>
12. Insurance (Life, Disability, etc.)	<u>N/A</u>
13. Other Charges	<u>N/A</u>
14. TOTAL CASH PRICE OF VEHICLE (3 + 4 + 5 + 6 + 10 + 11 + 12 + 13)	<u>26,320.86</u>
15. UNPAID BALANCE OF CASH PRICE DUE ON DELIVERY (14 - 9)	<u>10,564.66</u>
16. UNPAID BALANCE (AMOUNT FINANCED) (14 - 9)	<u>10,564.66</u>

Buyer agrees that this Agreement includes all of the terms and conditions on the front and back side hereof, that this Agreement cancels and supersedes any prior agreement including oral agreements, and as of the date below comprises, with any retail installment sale contract, the complete and exclusive statement of the terms of the agreement relating to the subject matters covered by this Agreement. Buyer, by signing this Agreement, acknowledges that Buyer has read its terms and has received a true copy of this Agreement.

If buyer is buying the Vehicle for cash (this includes a Buyer arranging Buyer's own financing from a party other than dealer), this Agreement is not binding upon either Dealer or Buyer until signed by an authorized Dealer representative.

If buyer is buying the Vehicle in a credit sale transaction with Dealer evidenced by a signed retail installment sale contract, this Agreement is binding when the retail installment sale contract is signed, but will not remain binding if a third party finance source does not agree to purchase the retail installment sale contract executed by Buyer and dealer based on this Agreement. See paragraph 12 on the other side of this Agreement.

☐ BUYER ACKNOWLEDGES THAT IF THIS BOX IS CHECKED, THIS AGREEMENT CONTAINS AN ARBITRATION CLAUSE LOCATED ON THE BACKSIDE OF THIS AGREEMENT.

BUYER HAS READ ALL PAGES OF THIS AGREEMENT AND AGREES TO ALL TERMS AND CONDITIONS IN THIS AGREEMENT.

BUYER SIGNS X

DATE 12/20/10

CO-BUYER SIGNS X

DATE 12/20/10

MANAGERS APPROVAL

DATE 12/20/10

(Must Be Accepted By An Authorized Representative of the Dealer)

ADDITIONAL TERMS AND CONDITIONS

- These definitions apply to this Agreement.
 - "Dealer," "us," "our," and "we" mean or refer to the authorized Dealer named on the face of this Agreement and who becomes a party to this Agreement by accepting it.
 - "Buyer" and "you" mean or refer to the party executing this Agreement as such.
 - "Manufacturer" means the corporation that manufactured the Vehicle.
 - "Vehicle" is the vehicle or chassis that is the subject of this Agreement.
 - "Trade-in" is the used vehicle that Buyer intends to use as part of the consideration for the purchase price of the Vehicle or otherwise is to be transferred to Dealer.

We are not the Manufacturer's agent. You and we are the sole parties to this Agreement. References in this Agreement to manufacturer are for the purpose of describing certain contractual relationships between the Manufacturer and us relating to new vehicles.

2. The Manufacturer may change our price of new vehicles without notice. If that happens with regard to new vehicles of the series and body type of the Vehicle before we deliver it to you, we may change the cash delivered price of the Vehicle to you accordingly. If we do, you may cancel this Agreement. If you cancel, we shall return any Trade-in to you, unless we have sold it. You agree to pay reasonable storage and repair charges, unless prohibited by law. If we have sold the Trade-in, we shall pay you the sales price, less a sales commission of 15% and any expense in storing, insuring, conditioning or advertising it for sale, unless prohibited by law.

3. You agree to give us satisfactory evidence of title to any Trade-in when you deliver it to us. You warrant any Trade-in to be your property. You warrant that the Trade-in is free and clear of all liens and encumbrances unless otherwise noted in this Agreement, and that the Trade-in has never had a salvage or "branded" title. You represent that the Trade-in's mileage shown in this Agreement is the actual mileage on the Trade-in unless you have noted other mileage on this Agreement. You authorize us to rely on this representation in entering into this transaction. If you provide false information, you will repurchase the related trade-in from us for the full price allowed to you plus all costs we incur in resolving this matter including but not limited to reconducing costs, legal fees, court and collection costs.

4. If you fail or refuse to accept delivery of the Vehicle or comply with this Agreement, we may keep as liquidated damages any cash deposit you made, to the extent not prohibited by law. We may reimburse ourselves for any expenses and losses we incur or suffer as a result of your failure or refusal. Such expenses and losses may include our reasonable attorney's fees. This section doesn't apply if you cancel this Agreement under section 2.

5. The Manufacturer may change the design of any vehicle, chassis, accessories, or parts at any time without notice and without obligation. The Manufacturer may also make the same or any similar change upon any vehicle, chassis, accessories, or parts already bought by or shipped to us or being manufactured or sold in accordance with our orders. If the Manufacturer makes such a change, we have no obligation to you to make the same or any similar change in the Vehicle or its parts either before or after we deliver the Vehicle to you.

6. We aren't liable for failure to deliver or delay in delivering the Vehicle where such failure or delay is due, in whole or in part, to any cause beyond our control or without our fault or negligence.

7. The Vehicle price includes reimbursement for Federal Excise taxes. The Vehicle price doesn't include sales taxes, use taxes or occupational taxes based on sales volume, (federal, state or local) unless expressly so stated. You agree to pay, unless prohibited by law, any such taxes imposed on or that apply to the transaction reflected by this Agreement, regardless of who has primary liability for the tax.

8. If this Agreement shows a charge for Credit Insurance, this paragraph applies. The Credit Insurance provisions in any retail installment contract you later sign related to this Agreement will apply. If such insurance is wholly or partly unavailable under the designated policy, we will

2011-01-04 06:39 The Boeing Company

4259658590 >>

2532865175 P 1/1

Michael S. Laham and Elana Laham
P. O. Box 66
Renton, WA 98057-0066
FAX: (425) 965-8590

4 January 2011

Bill Craft, Sales Manager, Korum Automotive Group - Mitsubishi Motors
100 River & Meridian
Puyallup, WA 98371-4161
Phone: (253) 845-6600 or (800) 566-7058, FAX: (253) 286-5296

SUBJECT: Listing of Options Included with Sale of 2010 Mitsubishi Lancer Sportback GTS,
VIN JA32X8HW8AU007833.

Bill,

Our Vehicle Buyers Order lists a base price of the subject vehicle of \$24,984.90, which is \$3,924.90 more than the manufacturer's suggested retail price (MSRP) of \$21,060.00. This difference is due to installation of four options on the subject vehicle at the time of sale. We never received any paperwork from Korum Automotive Group to document that the following four options are in fact installed on the subject vehicle and therefore are covered under the warranty for this new vehicle:

MSRP of Subject Vehicle:		\$ 21,060.00
Options Added to subject vehicle at Time of sale:		
Item 2, Alloy Fuel Door	(Part Number M2314041):	\$ 225.00
Item 4, Cargo Mat	(Part Number M2314353):	59.95
Item 15, License Plate Frame	(Part Number M2313953):	39.95
Item 19, Navigation Unit 4DGB	(Part Number M2360301EX):	3,600.00
Total Cost of Options Added to Subject Vehicle at Time of Sale:		\$ 3,924.90
Base Price of Vehicle and Options:		\$ 24,984.90

Since we never received any paperwork indicating that the above four options are included with the subject vehicle, can you please furnish one of the following two items ?


OPTION-1. Send us any paperwork from Korum Automotive Group by facsimile (FAX), to our FAX number of (425) 965-8590, that describes and indicates that the above four options are in fact delivered with this new subject vehicle at the time of sale. OR

OPTION-2. Sign the bottom of this letter, which we send to Korum Automotive Group by FAX, confirming that in fact the above four options are in fact delivered with this new subject vehicle at the time of sale, and then send it back to us by way of FAX, to our FAX number of (425) 965-8590.

Thank you very much.

Michael S. Laham and Elana Laham

CONFIRMATION OF DELIVERY OF FOUR OPTIONS LISTED ABOVE IN THIS FAX LETTER


(Signature)

1/4/11
(Date)

Scott E. Kowacewicz
(Print Name and Title)

New Car Manager